



## Introducing Sean Buchtler, Delta's New Personal Lines Manager responsible for overseeing all aspects of Personal Lines



Sean brings 15 years of Experience through sales and underwriting Personal Lines products. He started his insurance career on the carrier side with Mercury Insurance Group developing a deep understanding of underwriting principles focusing on Personal Auto products. Sean then spent the next 10 years assisting independent agents write business through Superior Access Insurance Services and The Woodlands Financial Group. He specialized in all Personal Lines products including High Net Worth and worked as liaison building successful carrier relationships. Sean has been involved in

developing workflow, launching new products and building partnerships with his agent base.

For the last 2 years, he managed a team of account managers at USI Insurance Services regional office working directly with the client. Each experience has brought great perspective, which will allow Sean to serve you well.

Sean has great confidence in the Independent Agent and recognizes the importance of ease of business, quick turnaround times, superior customer service, competitive commissions, and product availability.

To assist Sean in better understanding what you expect and want from Delta Personal Lines, please answer a few questions by completing this short survey. To begin the survey, click on the link below:

<https://www.surveymonkey.com/r/VCTQXDP>

**At the end of the survey, enter your information to win a Starbucks gift card**

Please reach out to Sean with any questions or new business opportunities regarding your Personal Lines needs.

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